

ABSTRACT: Through the pre-contractual negotiation in the international trade Contracts , there are many and various agreements edited by the negotiations parts ,starting with the primary agreement which depend on organizing the negotiations itself and , through out the intermediate stages, the legal value for these agreements vary according to the different forms of these agreements which all known as the pre-contractual agreements which consider as the comprehensive title for all of it.

These agreements don't have an equal value , some of it have a full and complete legal value ,as the letter of intentions and the promise of contraction ,but others have no legal value of any kind.

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